

Sales / Service Engineer

Department: Engineering – Fort Myers, Florida headquarters

JOB PURPOSE

Sales and field service support for ATS products.

JOB RESPONSIBILITY SUMMARY

- Support sales efforts with existing customers, identifying and assessing current and future requirements
- Identify and contact potential customers
- Generate technical presentations demonstrating how ATS products and services can benefit and meet customer needs
- Support marketing activities by attending trade shows, conferences, and other related events
- Maintain in-depth knowledge of the ATS product line
- Provide on-site diagnostic and troubleshooting support for customers
- Travel nationally and internationally as required to perform sales or service calls

REQUIRED KNOWLEDGE, SKILLS, & ABILITIES

**Education/
Licensure/
Credentials**

- Bachelor's degree in Electrical Engineering technology or foreign equivalent based on academic credentials evaluation, training and/or experience

Experience

- Four years of experience Power Conversion Products or related

**Special
Knowledge/
Skills**

- Working knowledge of analog and digital electronics and electronic circuits
- Ability to read printed circuit board schematics and identify function of circuit design
- Must be able to successfully pass ATS's Basic Electronic Exam
- Practical knowledge of 3-phase power systems
- Experience with Microsoft Windows Operating Systems and associated applications

PLUS

- Excellent verbal and written communication skills
- Ability to resolve problems, think analytically and communicate professionally in high pressure, time sensitive, customer environments
- Must be capable of multi-tasking, setting priorities and scheduling work activities with minimal supervision
- Ability to read electrical and mechanical schematics
- Ability to work with electrical test equipment, hand tools and lift loads up to 50lbs
- Ability to travel both nationally and internationally on short notice.

HOW TO APPLY

Please Contact: ATS Human Resources
Email Address: hr@americantraction.com
Phone Number: (239) 768-0757

This job description supersedes all previous job descriptions. The job description is intended to be a tool to describe the primary purpose of the job and the KEY duties and responsibilities. The job description is not to be construed as an exhaustive list of all duties and responsibilities required. Management has the right to add to or change the job responsibilities at any time. All personnel may be required to perform duties outside their normal responsibilities from time to time, as needed.